

14 - 16 May 2025

30th International Specialised Exhibition for Manufacturing, Innovation and Engineering Solutions BALTTECHNIKA

Lithuanian Exhibition and Congress Centre LITEXPO Laisvės pr. 5, Vilnius

TERMS OF PARTICIPATION / INFORMATION ON SERVICES PROVIDED

1. Submission and registration of applications

Exhibitors register for the exhibition by logging into EXPODOC: https://floorplan.expodoc.com/lt/1855/balttechnika-2025

Upon submission of the completed application form, the Participant will receive an email confirming his/her registration and an invoice in advance for the payment of the registration fee.

- The location of an exhibitor's stand in the exhibition plan is confirmed only after payment of the registration fee.
- The Conditions of Participation contain general information on the procedures and conditions for participation in the exhibition or fair. In addition to these Conditions of Participation, the basic rights and obligations of the Participant are determined by the application form and agreement filled in by each Participant, sent and accepted by LITEXPO, the Regulations on Participation in Exhibitions, Fairs and Conferences, as well as the Rules on Design and Installation of Stands, and other internal normative legal acts of LITEXPO. Hereinafter, all these legal acts are collectively referred to as the Participation Regulations. Each Exhibitor is obliged to familiarize himself with these legal acts.

2. Sub-exhibitors

- An exhibitor may accept sub-exhibitors (other companies, organisations or institutions) at its stand, if they have been registered in the application-contract and that their participation has been agreed with the organiser.
- For each sub-exhibitor, the main exhibitor shall pay a sub-exhibitor fee.
- A sub-exhibitor shall have the right to use the stand of the main Exhibitor during the exhibition and shall be subject to the same conditions and requirements for participation in the exhibition as the main Exhibitor.
- The sub-exhibitor shall be subject to the same requirements as the Exhibitor, but the Exhibitor shall be liable for any breaches by the sub-exhibitor of the regulations governing participation.
- The profile of the participating sub-exhibitor's activities must be in line with the theme of the exhibition.

3. Main services and prices

The exhibition organiser rents out the empty exhibition space (minimum area of 6 sqm) for the duration of the exhibition and provides the following services:

- Exhibition content development and content coordination;
- Promotional and communication campaign for the exhibition;
- Attracting target audience;

- Sending invitations to officials and professionals;
- General lighting, heating and ventilation of the premises;
- General protection of the premises against open robbery during the exhibition's closed hour.

Late registration (from 1 March 2025)

	Price without VAT
Exhibitor/Sub-exhibitor fee	130 Eur
Price for 1 sq. m. of empty exhibition space*	80 Eur
1 sq. m. empty exhibition space price (21-30 sq. m.)*	70 Eur
1 sq. m. empty exhibition space price (31-70 sq. m.)*	60 Eur
1 sq. m. price for an empty exhibition space (for bookings over 71 sq. m.)*	55 Eur
1 sq. m. price for an empty exhibition space (outside)	40 Eur
Installation of a standard stand of 1 sq. m.	35 Eur
1 sq. m. standard stand installation (choice of wall colour: black, green, yellow, red, blue)	54 Eur

The registration (or sub-exhibitor) fee consists of:

- Entry in the electronic catalogue of exhibitors.
- Exhibitor cards (number depends on the size of the space booked 1 card per 3 sqm, up to a maximum of 30 cards per stand).
- Electronic invitations to attend the exhibition (20 pieces per exhibitor and sub-exhibitor).

A standard minimum stand of 6 sq. m includes:

- Stand walls made of OCTANORM exhibition structures (1 m x 2.5 m).
- Grey carpet.
- 100W luminaires (one every 3 m).
- 1 table and 2 chairs.
- Standard 3-prong socket (220V/ 2kW).
- Waste bin.
- Company name in standard font at the top of the stand (up to 10 letters).
- Daily cleaning of the stand.

4. Stand design and equipment, additional services

- The location of the exhibition space in the hall and the shape of the stand are determined by the organizers.
- If the non-standard stand for the Exhibitor is constructed outside LITEXPO, the contractor must agree on the design of the stand with the exhibition designer Romanas Gajevskis (mobile: +37061605413, e-mail: stendai@litexpo.lt), at least 21 calendar days before the exhibition (see Clause 7.2 of the "Regulations on Participation in Exhibitions, Fairs and Conferences").
- Additional standard stand equipment, furniture, names and/or logos on the stand and communications must be ordered via the EXPODOC system
 https://floorplan.expodoc.com/lt/1343/balttechnika-2024 or by contacting the Sales Manager Olga Marčionienė (tel. +370 615 20106, email: o.marcioniene@litexpo.lt).
- For individual stand design, please contact Sales Manager Olga Marcionienė (tel. +370 615 20106, e-mail: o.marcioniene@litexpo.lt).
- For rates for additional equipment and services, please also visit www.litexpo.lt.
- Additional equipment and services are subject to a 50% increase, 5 working days before the
 opening of the exhibition, and a 100% increase on the day of registration and during the
 exhibition.
- For changes to the stand design or any changes to the design less than 5 days prior to the opening of the exhibition, a surcharge of 20% of the stand set-up price will apply.

5. Terms of payment

- The Exhibitor shall pay for the registration fee, exhibition space and additional services upon receipt of pre-paid invoices from LITEXPO within the periods specified in the invoices.
- If the Exhibitor fails to pay the invoices within the time specified, the Exhibitor shall not be registered for the Exhibition.
- VAT invoices shall be sent to Exhibitors by e-mail within 5 working days after the end of the Exhibition to the e-mail address indicated in the Exhibitors' electronic registration system. Invoices will be printed at the Information and Service Centre on the day of registration.

6. Other services

- **Invitations to visitors.** Each Exhibitor and Sub-Exhibitor who has paid the registration fee will receive an electronic invitation by email, giving their guests the opportunity to visit the exhibition. The invitations granted are intended for the recipients only. Exhibition attendance is by invitation only or by registration.
- Cargo handling, logistics and customs services. The loading and logistics of the exhibits, as well
 as customs services, are provided by UAB "PAN-LIT Service." The unloading and loading service for
 industrial machinery in the exhibition space will be provided FREE OF CHARGE. For the order and
 determination of the need for this service, please contact sales manager Olga Marčionienė (phone:
 +370 615 20106, email: o.marcioniene@litexpo.lt).

Other services are provided on a pre-ordered basis and are payable by the participant. Contact: tel. 8 5 244 56 77, e-mail: info@pls.lt, www.pls.lt.

7. Events organised by participants

• Each Exhibitor may organize various events (press conferences, seminars, product presentations, etc.) at the LITEXPO Conference Centre during the exhibition. The event schedule and hall reservation must be coordinated with the exhibition organizer no later than one month before the exhibition. To organize an event, please contact us by email at: s.matiusoviciute@litexpo.lt.

• In all cases, the Exhibitor shall not interfere with the proper participation of other Exhibitors in the exhibition by carrying out various activities at its stand (noise, loud music, etc.).

8. Working procedures of the exhibition

- An Exhibitor whose stand is set up and dismantled by a company other than LITEXPO shall inform the company of erecting the stand of the working procedures established by LITEXPO (see Section 8 of the "Regulations on Participation in Exhibitions, Fairs and Conferences"). In this case, the Exhibitor shall be fully responsible for the actions of the hired third parties as his own. On the days of set-up and dismantling, special certificates shall be provided free of charge to the staff setting up the stand, on application by the Exhibitor. Additional working time is chargeable (see Chapter 8, Section 8.6 of the "Regulations on Participation in Exhibitions, Fairs and Conferences").
- The Exhibitor must register at the Information Centre the day before the exhibition. Only Exhibitors who have paid all invoices for services provided by LITEXPO will be registered and further serviced.
- The Exhibitor shall be provided with information on the exhibition's working procedure and services, shall be issued with participation cards, which shall be presented to the security guards and shall be used to admit Exhibitors to the exhibition halls during the exhibition's set-up, dismantling and operation, as well as with car parking permits.

9. Exhibition opening hours

LITEXPO exhibition Hall 5. Outdoor spaces: L3 and
L4.
12 May from 8 a.m. to 5 p.m.
13 May from 8 a.m. to 10 pm
12 May from 8 a.m. to 5 p.m.
13 May from 8 a.m. to 10 p.m.
14 May from 8 a.m. to 10 a.m.
13 May from 9 a.m. to 7 p.m.
14 May from 8 a.m. to 10 a.m.
14-15 May from 10 a.m. to 5 p.m.
16 May from 10 a.m. to 3 p.m.
16 May from 3 p.m. to 10 p.m.
17 May from 8 a.m. to 5 p.m.
16 May from 3 p.m. to 10 p.m.
17 May from 8 a.m. to 5 p.m.

^{*}The organisers reserve the right to change the opening times, the installation of stands, the arrival and departure of exhibits, and the registration times of exhibitors.

^{*}For changes to the security requirements for participation in the exhibition regulated by the Government of the Republic of Lithuania, please refer to the document "Security Recommendations" for exhibitors uploaded on the exhibition website.

Contacts:

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